

Dear Independent Sales Director:

I would like more information about the following areas:

Booking _____ Closing My Classes _____

Coaching _____ Customer Service _____

Sharing the Opportunity _____ Business Management _____

Telephone Sales _____ Obtaining Reorders _____

Skin Care Classes/Facials/ On the Go Appointments _____

Color Appointments _____

Online/Personal _____ Shows (Collection _____

Web Site Orders _____ Previews, etc.) _____

Pref. Customer Program _____ Other (_____)

Mailings/Reorders/ _____

Misc. Sales _____

Next Week's Goals

Amount of Sales \$ _____

Number of Skin Care Classes/Facials/Color Appointments _____

Number of On the Go Appointments _____

Number of On With the Shows Appointments _____

Number of Team-Building Appointments _____

Number of Customer Calls _____

This Week's Hourly Gross-Profit Earnings

Your Estimated Weekly Gross Profit \$ 300.00

+ _____

Hours Worked = 9

Total Gross Profits Earned Per Hour \$ 33.33

New or Prospective Team Members					
INTER-VIEWED (✓)	RECRUITED (✓)	NAME	COMPLETE ADDRESS	TELEPHONE	E-MAIL ADDRESS
✓		Stephanie Brown	5729 Oak, Anytown, TX 75106	(214) 627-1275	SB@email.com
✓		Jane Miller	4424 Maple, Anytown, TX 75231	(214) 592-1826	JM@email.com
✓	✓	Margaret Cole	1317 Woodward, Anytown, TX 76012	(972) 611-1221	MC@email.com
✓		Carol Adams	8624 Marsh, Anytown, TX 75229	(972) 595-4386	CA@email.com

MARY KAY WEEKLY PLAN SHEET/HOJA DE PLANEACIÓN SEMANAL MARY KAY

NAME (NOMBRE): _____ WEEK OF (SEMANA DE): _____

	SUNDAY (DOMINGO)	MONDAY (LUNES)	TUESDAY (MARTES)	WEDNESDAY (MIÉRCOLES)	THURSDAY (JUEVES)	FRIDAY (VIERNES)	SATURDAY (SÁBADO)
6:00							
7:00							
8:00							
9:00							
10:00							
11:00							
12:00							
1:00							
2:00							
3:00							
4:00							
5:00							
6:00							
7:00							
8:00							
9:00							
10:00							

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