

Virnaui's Victors WORK FULL CIRCLE

CONSULTANT NAME: _____
MONTH OF: _____

Color in the star to the left of Customer's Name of those who portrayed leadership qualities. These customers would make great team members on your team!

Work with your customers full circle to build a solid foundation for your business! When you do this, not only will you be increasing your base, and building your team, you will be earning rich rewards, too. Take a look at the beautiful charm rewards below! You'll receive a charm bracelet with your first charm!



Perfect Start

15 faces,
15 days



Power Start

30 faces,
30 days



Power Start Plus

30 faces +
6 sharing
appts

Date of Facial	Customer's Name	Pre-Profiled	Retail Sales	# of Referrals	2nd Appt	Shared MK Opp	Followed Up
1.	☆						
2.	☆						
3.	☆						
4.	☆						
5.	☆						
6.	☆						
7.	☆						
8.	☆						
9.	☆						
10.	☆						
11.	☆						
12.	☆						
13.	☆						
14.	☆						
15.	☆						
16.	☆						
17.	☆						
18.	☆						
19.	☆						
20.	☆						
21.	☆						
22.	☆						
23.	☆						
24.	☆						
25.	☆						
26.	☆						
27.	☆						
28.	☆						
29.	☆						
30.	☆						
Totals (add the total per category and place the numbers to the right of this space)			Retail Sales	Total Referrals	2nd Appts	MK Opp.	Followed Ups
Averages (take the #'s above and divide by the # of customers seen, this will give you an average per customer.)			Retail Sales	Total Referrals	2nd Appts	MK Opp.	Followed Ups