

Restaurant Script

Hi _____. This is _____ with _____ (name of restaurant) and Mary Kay. You entered your name in the drawing for our giveaways! Do you have a quick minute? Great!

(If no, when would be a better time to reach you?)

You actually won a mineral makeover pampering session, a \$__ gift certificate with me! Would you like to know what that includes? The pampering session includes a hand and lip treatment, facial with our age-defying skin care and a mineral makeover! Have you ever had a Mary Kay facial before? Cool!

I'm booking appointments over the next couple of weeks. Does weekend or weekday work better for you? Morning, afternoon or evening? Ok, I have _____ and _____ available. Which would work better for you? Great, I've got you down for _____ at _____. Now, it's totally up to you, but I can either come to you or you can come to me. Which would you prefer? Great!

One more thing, as part of your prize, you have the option to share your pampering session with friends and when you have at least two friends join you I will double your gift certificate with me! Can you think of anyone that might like to join you? Did you have any friends enter the drawing as well?

Ok great! I would like to send you a confirmation with the date, time and location. Would you prefer that via email or text?

I'll be in touch soon to get a headcount of your friends and to make sure you got the confirmation. Do you have any other questions? Great! Have a great day! 😊