

Premier Tracking Sheet



ON-TARGET

\$27,000 net adjusted unit wholesale production in one calendar quarter.

QUALIFICATION

\$54,000 net adjusted unit wholesale production within two consecutive calendar quarters.

EXAMPLES

CALENDAR QUARTER 1	CALENDAR QUARTER 2	TOTAL
Net Wholesale \$27,000 +	\$27,000 =	\$54,000
Net Wholesale \$25,000 +	\$29,000 =	\$54,000

\$600 car program credit counts toward required production

Quarter I
Quarter II

MONTHLY PRODUCTION GOAL	MONTHLY PRODUCTION	# NEW QUALIFIED*
\$9,000	Month 1: \$ _____	_____
\$9,000	Month 2: \$ _____	_____
\$9,000	Month 3: \$ _____	_____
QUARTER GOAL: \$27,000	Quarterly Total: \$ _____	Total Qualified _____

MONTHLY PRODUCTION GOAL	MONTHLY PRODUCTION	# NEW QUALIFIED*
\$9,000	Month 1: \$ _____	_____
\$9,000	Month 2: \$ _____	_____
\$9,000	Month 3: \$ _____	_____
QUARTER GOAL: \$27,000	Quarterly Total: \$ _____	Total Qualified _____

*Initial order with the Company must be \$600 or more in wholesale Section 1 products and must be received and accepted by the Company in the same or following calendar month that the Independent Beauty Consultant was received and accepted by the Company