

# Free Car



# Frenzy!

- ★ You must be active.
- ★ You must have **14 active personal** team members by the end of the 4th month.
- ★ Total production from you and your team must equal **\$20,000 wholesale** production.  
Your **maximum** contribution amount is **\$5,000 personal** production over the 4 months.
- ★ A minimum **\$5000 wholesale** production is **required each month**.
- ★ To be on-target for this month, you must have 5 active team members and a total of **\$5,000 wholesale** team production at the distribution center by the **last working day** of the month. (See current Applause for the date)

## 13 Hours a Week

2 Parties  
Meeting

(This could be one of your party slots)

6 hours  
3 Hours

4 interviews  
Paperwork and Calls

2 hours  
2 hours

## PLAN OF ACTION

### Month 1

10 Parties  
16 Interviews  
4 New Team Members

### Month 2

10 Parties  
16 Interviews  
4 New Team Members

Combined Personal &  
Team Production  
\$5,000 Wholesale

You must have at least 5 active team members and \$5,000 combined wholesale to go On-target

### Month 3

10 Parties  
16 Interviews  
4 New Team Members

Combined Personal &  
Team Production  
\$7,000 Wholesale

You must have a minimum \$5,000 combined wholesale to stay on target.

### Month 4

10 Parties  
16 Interviews  
4 New Team Members

Combined Personal &  
Team Production  
\$8,000 Wholesale

You must have a minimum \$5,000 combined wholesale to stay on target.